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| **Kiri KROEM**  Relationship Executive |  |  |
| Address: | #18B, Chum Povoan, Chum Chao Posenchey, Phnom Penh |
| Phnom Number: | +855 78 677 786 |
| e-mail: | kroem.kiri@gmail.com |
| Languages: | Khmer and English |

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| **WORK EXPERIENCE** |

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| **Wing (Cambodia) Bank Plc.** | 06th April 2020 - Present |
| Job title: Relationship Executive | Phnom Penh, Cambodia |
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| * Oversee/supervise and recruit Retail outlets * Provide training to retail outlets and ensure that the quality of merchant is met company standard * Identify products improvements by remaining current on industry trends, market activities, and competitors * Identify products improvements by remaining current on industry trends, market activities, and competitors | |

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| **Lconcept Co., Ltd** | 01st October – 31st March 2020 |
| Job title: Sales Executive | Phnom Penh, Cambodia |
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| * Plan Sales strategy—figured out market and competitors’ strategies * Negotiate with distributors/wholesale and sell directly to customers * Identify products improvements by remaining current on industry trends, market activities, and competitors * Manage Customer Relation Management (CRM) and report to the CEO * Manage Customer Relation Management (CRM) and report to the CEO | |

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| **Schoolmate Café** | 1st January – 31st May 2019 |
| Job title: Coffee Shop Manager Intern | Phnom Penh, Cambodia |
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| * Managed operation; scheduled time shift, assigned tasks to team, organized meeting * Controlled food costs and managed inventory * Controlled food costs and managed inventory * Controlled food costs and managed inventory * Resolved challenging customer complaints to full satisfaction, and maximizing repeat business | |

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| **EDUCATION** |

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| BA. Business Administration | Paññāsāstra University of Cambodia | Year 2 |
| High School Diploma | Western International School | Year completed: 2019 |

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| **COMPUTER LITERACY** |

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| Microsoft Word | Microsoft Excel | Microsoft PowerPoint |
| Microsoft Outlook | Email | Digital Literacy |

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| **REFERENCES** |

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| --- | --- | --- |
| Ms. Sok Chantha |  | Mr. Sopheak Sokalvisal |
| Head of Business Relations, Canadia Bank |  | CEO, L Concept Co., Ltd. |
| 015 656 967 |  | 015 656 967 |
| sokchantha@gmail.com |  | sokchantha@gmail.com |